

# A&R Computer Services

(Member of the Arcom Group of Companies)  
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Monday, September 12, 2005

David Ferrier  
Elite Conversions  
4 Hall St  
Norwood SA 5062

Dear David,

With pleasure, I would recommend your training course to any company, large or small. Since completion of your training, we have seen an increase in sales performance from several staff. The knowledge gained will be used again and again within our company and will form the basis of our internal training for the immediate future.

Personally, I feel in a much better position when working with my peers and higher Management. Furthermore, these skills have become part of my day to day interaction with family and friends and I feel they will stay with me for life.

Thank you for the many benefits from this experience, both for our business and from a personal side.

Regards



Fraser Johnson  
Sales Manager  
A&R Computer Services

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