

Business Networking Breakfast

The Secret Art of Selling

Join us for a delicious cooked breakfast overlooking scenic West Lakes at the Sportivo Pizzeria & Cafe, whilst listening to an inspirational, motivational and humorous session with guest speaker David Ferrier, who will provide tips & hints on how to:



- Build rapport with your clients
- Use sales psychology to your advantage
- Formulate a successful business presentation to help you maximize your business conversions
- Use body language and your understanding of this concept, can help improve sales

Take an exciting journey that will make a positive impact on the way you deal with clients and customers.

David Ferrier, Director ResultzCorp has worked as a professional speaker and sales trainer, offers a unique “nuts and bolts” insight into how to succeed in sales in a demanding and competitive market place.

Be prepared to be inspired and motivated to use skills that will help you achieve your business goals

Date: Thursday 19 February
Time: 7:15 am for a 7.30am start -
9:00 am
Cost: \$25 Member \$30 Non Member

RSVP: Thursday 12th February
Venue: Sportivo Pizzeria & Cafe
2/153 Brebner Drive
West Lakes

REGISTRATION FORM

This section will also act as a tax invoice when forwarding a payment
ABN: 58 886 026 448

**Please send your payment along with the completed form below to
PO Box 160, Torrensville Plaza, 5031, or fax to 8159 8711.
For online bookings go to www.bec.org.au**

Name/s:

Business Name:

Postal Address:

Phone: Fax: Email:

No. Attending: Total: \$..... Cheque VISA MasterCard Amex (please circle)

Card No: Expiry Date:

Card Holder's Name: Signature:

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